

# **Energy Solutions for Cities & Buildings**



**Bring a World of Experience to Your Community** 



**220**k

**58** 

\$42.9<sub>B</sub>

**14**Mt

320<sub>M</sub> M<sup>3</sup>

**Water Saved** 





**Employees** 

**Countries** 

In Revenue

CO<sub>2</sub> Avoided

## **The Energy Dilemma**

Cost pressure. Reliability concerns. Climate urgency.

You've committed to net zero carbon. Now what?

51%

82%

52%

Stated GHG is their Top Priority

Will have net zero carbon goals by 2025

Haven't yet Identified Specific Initiatives

According to a 2023 sustainability study conducted by Veolia, over half of organizations are at risk of meeting their publicly stated carbon commitments.

What are the most common obstacles?



**Obtaining Funding** 



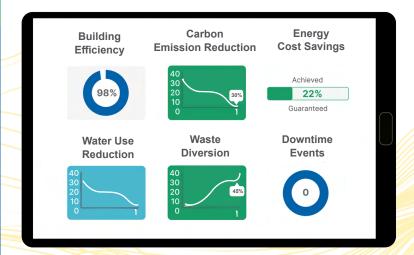
Collecting Emission Data



Coordinating Across Operational Teams

# What if you were guaranteed to meet your KPIs?

As the oldest and largest sustainability company in the world, Veolia has empowered numerous communities worldwide to conquer their most pressing energy, water and waste challenges.





with Veolia

170 Years Strong

**Regulatory Expertise** 

**Performance Guarantees** 

**Financial Strength** 

**Proven Methodologies** 











🗸 Downtime 🛛 🖸 Utility Costs 🕏 GHG

Safety Risks 🕜 Innefficiencies 🕜 Energy Use

Reducing inefficiencies across your entire process and operation is a vital first step towards facility optimization.

## **Building Efficiency Solutions**



#### **Operations & Maintenance**

**Condition-based Maintenance** 

- CHP Plants
- HVAC Systems
- Utilities Mgt
- Electric Systems
- Asset Mgt



#### **Smart Energy Management**

**Digitial Optimization & Smart Buildings** 

- Utility Invoice Processing
- Billing/Cost Allocation
- Meter & BMS Integration
- Automation
- KPI Dashboards



#### **Energy Efficiency**

**Building Retrofit** 

- Efficiency Audits
- Retro-commissioning
- Efficiency Upgrades Energy Performance
- Commissioning
- **Contracts**



Produce clean onsite power while protecting your facilities from blackouts and downtime. Even sell surplus energy back to the grid!

## **Onsite Power Opportunties**



### **Energy Resiliency**

**Zero Downtime** 

- Microgrids
- Battery Storage



#### **Green Power**

**Energy Inpendence that's Clean** 

- Onsite solar, wind, geothermal
- Waste-to-fuel conversion







Renewable Energy

Carbon Credits

**Financing Models** 

Negotiate lower fuel prices, green Power Purchase Agreements for offsite wind/solar power and purchase carbon credits.

## **Advisory, Procurement & Financing Options**



#### **Advisory Energy Procurement**

Mitigate Carbon & Fuel Price Volatility

- Market Intelligence
- Low Cost Fuels
- Green Energy
- Budgeting
- RECs, PPAs,

**VPPAs** 



#### **Energy as a Service**

Turn Capex to OpEx

- Facility Upgrades
- Financing and Asset Monetization



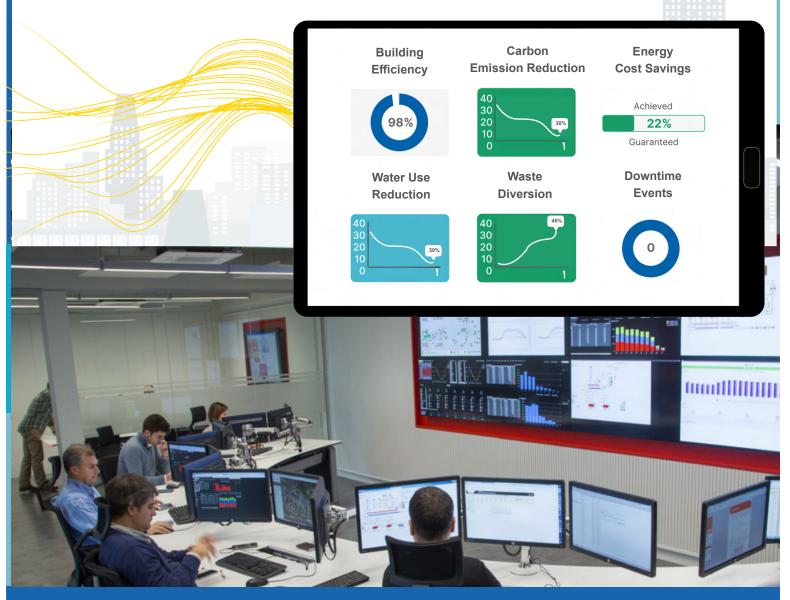


## Track it All with Hubgrade

**Performance is Guaranteed** 

Hubgrade encompasses a wide range of digital solutions for monitoring, evaluating, and optimizing facilities and infrastructure. Teams of industry experts operate our Hubgrade centers on behalf of municipal, industrial and commercial customers to ensure quality data, technology flexibility, and actionable data analysis.

### Your facility data + human expertise = measurable results



## **Making an Impact**



## **Reduce:** Operations and Maintenance

#### **Enterprise Energy Management for the City of Boston**

The City of Boston places great emphasis on its role as a community leader, seeking to set a visible example of sustainable practices. By being the first to comply with BERDO reports and other utility optimization data streams, the City led the way for local businesses to follow suit. Veolia's Hubgrade services enabled these initiatives.



70,000 MWh

**Annual Electric Reduction** 

\$2 million+

**Billing Errors Resolved** 

5,000

**Utility Accounts** 

100+

Interval Meters





# **Produce:** Reliable Power and Energy Resiliance

#### **CHP Plant Upgrades for Kings Plaza Mall**

Veolia continues to deliver superior services to Kings Plaza, having increased utility performance, reduced downtime and provided ongoing operational cost savings since the partnership began. The project also successfully deployed numerous capital renewal projects and saved millions of dollars for the customer through Veolia's technical, procurement and local construction expertise.



12.8 MW

**CHP Plant** 

3,720 tons

**Chilled Water Capacity** 

**33.4 MMBTU** 

**Boiler Plant** 

1.2 million

**Sq. Ft. Commercial Property** 





## **Source:** Commodity Procurement

## **Commodity Procurement for Southeastern Pennsylvania Transportation Authority (SEPTA)**

To reduce costs related to energy procurement, Veolia worked with SEPTA to develop and execute a commodity strategy that incorporated elements of risk management, low cost attainment, and budgeting parameters. In formulating the strategy, Veolia commodity analysts worked to identify exposure to price risk and implement cost control measures. Veolia analysts also reviewed utility rate tariffs to fully leverage SEPTA's operational capabilities and reduce both demand and supply-side costs.



## \$39 million

**Annual Electricy Costs** 

## \$3 million

**Annual Natural Gas Costs** 

## \$40 million

**Annual Fuel Oil Costs** 

390,000 MWh

**Annual electricity Use** 

